



at **GULFOOD 2015**  
Hall 3, Booth #G3 - 29



***The Origin of Food  
is the Origin of the Quality***



# Foods from Chile

## Source of Life

*Foods from Chile represents food sectors grown and produced in Chile.*

*Bordered by natural barriers of mountains, glaciers and sea, and endowed with exceptionally favorable and diverse climates, the land and pristine waters of Chile are alive and fertile, sharing with the world truly wholesome food.*

*The explosive flavors, nutrients and vivid colors of food grown the way it should be brings people comfort that they are taking care of their bodies and health, and can share these benefits with their loved ones.*

# Chilean companies at GULFOOD 2015

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# Exportadora Baika S.A.



## CONTACT

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📍 F3-6

Exportadora Baika is a Chilean grower/export company with 2,000 ha approx. We secure our quality products from the very beginning of the production process. Our orchards and fields are treated with maximum care for food safety and high quality standards, as well as the entire packing and export process. We are a hard working team of people, focused on the best product and high satisfaction toward our customers and markets. We produce fresh as well as dry fruits such as, walnuts, almonds, prunes (pitted and unpitted), raisins, citrus (oranges, lemons, clementines) and avocado (conventional and organic). Our interest is to open new supply alternatives and long term relationships with the middle east markets to share the benefits of our land harvests with world consumers.

## Products/Services

*Walnuts, prunes, raisins and almonds.*

# Calbu Nuts



## CONTACT

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📍 G3-17

Calbu - which means blue in the native language - owes its name to the highest hill in the Haeussler family state. The family has a long tradition as farmers, for more than a hundred years they have been settled in the central valley of Chile, working the virtues of its land. In 1995 they planted the first walnuts. In 2008 they started selling their own harvest abroad. Calbu has now joined more growers to bring you our land's best walnuts.

## Products/Services

*Hand cracked walnuts and in shell walnuts*

# CHILENUT



## CONTACT

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Since 2002, the Chilean dried fruit industry has had a non-governmental organization that brings together the principal producers, exporters and nursery operators of the country: the Association of Producers and Exporters of Nuts – CHILENUT. Its mission is to represent the interests of the industry as a whole, seeking to open new markets and maintain the current channels of commercialization through diverse promotion strategies. At the same time, it promotes research, Good Agricultural Practices, the adoption of new technologies, especially safe production and meeting the highest level quality standards. CHILENUT has been the advocate in the Chilean exporters' boom along with the country's government thus contributing to the development of an industry that, today, possesses an excellent product of unsurpassable quality which is difficult to find in other places. This fact has been established by important studies that place Chilean nuts at the top of its class.

## Products/Services

*Walnuts , almonds, hazelnuts and chestnuts.*

# Chilean Pacific Ltda.



## CONTACT

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📍 F3-14

Chilean Pacific is part of a holding of companies dedicated to premium foods. Our mission is to export gourmet products of exceptional quality and personality, that are produced in an environmentally friendly way and that care about the ancestral traditions of Chile. Our target customers are people with sophisticated and discerning palate. We have offices in Asia and Chile, in order to offer the best service to our international customers. We are experts in the development of strategic markets and we take care of commercial intermediation and coordination at each stage of the export process.

## Products/Services

*Walnuts (grower, processor and exporter company).*

# Chilean Walnut Commission



## CONTACT

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📍 G3-17

We are the trade association that gathers the main procesors and exporters of walnuts in Chile. The main areas of action include:Developing new markets, Standard of quality, Adding value to the exported product, Generate market research , Promotion of Chilean Walnuts in the main destination markets. The companies under the board are: Anakena, Frutamerica, Frutexsa, Geonuts, Chilefood, Natural Nuts, Valvalle,Huertos del Valle, Pacific Nut, Super Fruit, B&T Export, Calbu, Topfruit, Valbifrut, Econut, Growex, Englander Nuss, Subsole Nuts, La Invernada.

## Products/Services

*Walnuts (grower, processor and exporter company).*

# DFV SPA



## CONTACT

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📍 F3-28

The Dried Fruit Valley Spa, is a Chilean export company opened in 2008. Our services are: export and representatives of agricultural producers, including quality certificates in processing plants with raw materials, finished products and proper fumigation of products, and the adequate and properly qualified staff. Today we export to markets in USA, Europe, New Zealand, Russia, Dubai, Korea, Lebanon, Turkey, China, Taiwan and Latin America, getting an important reliable relation and recognition from our customers and suppliers into a world-wide level. We are looking for diversify and increase our customers in a long term business relation.

## Products/Services

*Risins, prunes and walnuts.*

# FerFrut



FerFrut  
*Chileno desde 1960*

## CONTACT

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📍 F3-6

We are a family company dedicated to the production, process and sale on walnuts and prunes. Our orchards, located at the VI and VII regions of Chile, will reach a total production of at least a 1.000 tons of dehydrated plums and 2.000 tons of walnuts. We are committed to constantly improving our process and looking for innovative formulas that allow us to reach better standard of quality for our products every season. We offer an honest and transparent relationship to our clients, and we are always looking for a long term association through the willingness of our entire work team. FerFrut creates confident working environment, so that our clients feel please about working with us.

## Products/Services

*Walnuts and prunes.*

# Frunut



## CONTACT

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📍 F3-6

Frunut is a Chilean grower company, expert in the production and export of walnuts. With commitment and experience in the industry, our mission is to provide premium healthy walnuts for our clients worldwide. We look forward to developing strong partnerships with customers who demand the highest quality obtainable and insist on continuous improvement. This strategy has allowed us to achieve long-term commitments with our worldwide partners and growers. This commitment is based on the pride and hard work we put on every product we deliver. Besides exporting our own production, Frunut provides a variety of services for local customers such as walnut nursery, orchards management, technical advisory, hulling, drying and walnut packing.

## Products/Services

*Walnuts (grower, processor and exporter company).*

# Exportadora Frutamerica S.A.



## CONTACT

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📍 F3-22

Frutamerica is a family owned farming company that grows and exports worldwide walnuts, Golden and Dark raisins and table grapes. What distinguishes us from other exporters is that we are first and foremost a farming company. Our production comes from farms distributed throughout the Aconcagua Valley, allowing us to produce a wide range of fruit and varieties. Besides our selected quality produce and customer total satisfaction oriented work, we are fully committed to social responsibility initiatives. Our efforts on this area were recognized in 2010 when we were honored with the award of “Best Farm of the Year” in the category of “Corporate Social Responsibility”. This prize has reinforced our business model and encouraged us to continue to place social responsibility initiatives and the welfare of our employees at the top of our business model.

## Products/Services

*Flame raisins, golden raisins, thompson seedless raisins, hand cracked walnuts, in-shell walnuts, and fresh table grapes.*

# Frutexsa



## CONTACT

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📍 F3-24

Frutexsa is the Chilean older and bigger exporter of dry fruits and nuts. With more than 28 years of growing, processing and exporting experience, we are the leader in the industry. Currently we have HACCP, BRC and GMP certifications and approved production sites by the FDA and our products reached over 70 countries around the world supplying the most important companies throughout the world. We current offer walnuts both machine and hand cracked, prunes (laser sorted pitted and unpitted), raisins (laser and x ray sorted natural color and golden) and shelled almonds (California type, Chilean origin). We offer bulk and retail packaging in our brand or tailored requests. Quality is our paramount and more than 500 happy customers can confirm that. Please visit us and let's discuss your needs....we will be very happy to assist you.

## Products/Services

*Dried fruits, nuts grower and exporter (raisins, prunes, walnuts and almonds).*

# Growex



## CONTACT

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📍 G3-17

Growex statement is “Just Quality”. We produce, pack and export with the highest quality, producing hand cracked shelled walnuts and inshell walnuts. Talk about Growex is talk about quality.

## Products/Services

*Sheld and in shell Walnut.*

# Exportadora Huertos del Valle S.A.

## CONTACT

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📍 G3-13



Huertos del Valle S.A. is a young and dynamic company specializing in dried fruits. It describes it self as an agro-industrial and commercial company since its activity includes buying, processing and exporting products. Its main activity is the export of walnuts with and without shell but it also exports almonds and prunes. Exportadora Huertos del Valle S.A. Was born in 2003. Their purpose was to develop, grow and be present on a market whose main priority is to guarantee the quality the most demanding customers are asking for. Four year later, the company received the ISO 9001 certification, the HACCP certification and the BRC certification.

## Products/Services

*Walnuts, almonds and prunes.*

# Nama Internacional

## CONTACT

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📍 G3-11



Nama Internacional is dedicated to the exportation and importation of agroindustrial products such as leguminous items, fruits and honey. Our plant is located in Linares (VII Region), where leguminous products are processed, selected and packaged. We also produce and export Kiwis and blueberries.

## Products/Services

*Lupins, honey, beans, blueberries and rice.*

# Natural Chile S.A.



## CONTACT

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📍 F3-18

NATURAL CHILE is a Chilean company that produces and exports dried fruit at five continents.- In raisins works own fields in the north of the country, with an excellent climate for drying grapes. The company also process other products such Prunes, Almonds and Walnuts.- We have certified Halal, Kosher, HACCP and BRC.- 2014 the company exported over 200 containers to the different continents. Contact us and have a strategic partner in South America.

## Products/Services

*Dried fruit: raisins, prunes, almonds and walnuts.*

# Natural Nuts



## CONTACT

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📍 G3-7

Natural Nuts S.A. started in 2007 with the association of seven growers from the Maipo Valley in the central zone of Chile. All of our growers have a long history and experience in dried fruit production. What brought the growers together to form their own exporter company were the following common factors: excellent quality walnuts and high yield levels. We are proud to share that most of our producers come from the family businesses that have produced the highest quality dried fruits for many years.

## Products/Services

*In shell and shelled walnuts.*

# Mercofrut



## CONTACT

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📍 G3-27

MERCOFRUT is a company with 23 years in the market, which since the beginning has positioned its brand as a symbol of quality and prestige. Taking into consideration the acceptance of our products in the European, Latin American and Asian markets, our company has built a processing plant with the highest technology, thus being able to supply the most demanding markets.

## Products/Services

*Dried fruits grower and exporter (prunes and raisins).*

# Pacific Nut Company Chile S.A.

## CONTACT

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📍 G3-17



Pacific Nuts & Dried Fruits is one of the biggest exporters of dried fruits and nuts from Chile, with more than 20 years in the business we have developed a close relation with our customers identifying always the quality and good service.

- Walnuts (In shell, Hand cracked and Machine cracked)
- Prunes (Ashlock pitted, Elliot pitted, Unpitted and Natural condition)
- Seedless Raisins (Flame, Thompson and Golden)
- Almonds (Non Pareil, Carmel and California)
- Hazelnuts (Inshell and shelled)
- Seedless Raisins (Flame, Thompson and Golden)
- Almonds (Non Pareil, Carmel and California)
- Hazelnuts (Inshell and shelled)

## Products/Services

*Walnuts, raisins, prunes, hazelnuts and almonds.*

# Prunesco



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📍 G3-23

Founded in 1941 by a group of producers seeking better conditions to export their products, the company has grown and become the biggest exporter of top quality prunes in the Southern Hemisphere. The company has invested strongly in state-of-the-art technology for every stage of the production process. We deliver products and packaging solutions ranging from bulk prunes to modern soft paper canisters

## Products/Services

*Prunes and prune juice concentrate*

# Subsole Nuts SpA



## CONTACT

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G3-5

Subsole Nuts is a unique dry fruit exporter with a simple but effective strategy: to capitalize on the synergies that exist between Subsole SA and the Valderrama Bichendaritz family. Subsole is among Chile's best known exporters, recognized by the quality of its fresh fruit by over 150 clients in over 50 countries; it has a strong presence in the key produce growing areas of Chile; a unique exporting know how and knowledge of markets and receivers all over the World; and a team in place to be able to provide excellent quality fruit on time to our customers. The Valderrama Bichendaritz family bring their extraordinary knowledge of the product, markets, product managing and business in general of dry fruits in Chile and the world, validated by over 35 years of family experience. Our team works on daily bases from farm to packing house to ensure the best product by working with our growers and our partners in their farms and, after harvest, handling the fruit until it is shipped from our facilities.

## Products/Services

*Inshell walnuts, hand and machine shelled walnuts and chestnuts.*

# Super fruit



## CONTACT

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📍 G3-17

Superfruit is the largest single grower of prunes in Chile, possessing over 1,000 hectares dedicated exclusively to the production of prunes. We process 100% of our harvest in our own dried fruit plant, ensuring the quality of our prunes from orchard to final product. In addition to prunes, we are harvesting a growing volume of Chandler and Serr walnuts, which we offer in-shell, machine-cracked and hand-cracked.

## Products/Services

*Dry fruit, prunes and walnuts.*

*VISIT US!*

*at* **GULFOOD 2015**  
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# pro | CHILE

## CHILEAN PROMOTION BUREAU

*ProChile is the institution of the Ministry of Foreign Affairs in charge of promoting exports of Chilean products and services, and contributing to the dissemination of foreign investment and tourism development. It has a network of over 50 Trade Offices worldwide and 15 Export Centers throughout the country, with the experience and tools to help boost the national export sector, along with positioning Chile's attributes in international markets.*

**Lorena Gallo | Deputy Trade Commissioner of Chile | [lgallo@prochile.gob.cl](mailto:lgallo@prochile.gob.cl)  
[www.prochile.gob.cl](http://www.prochile.gob.cl)**

Chile



Know The Origin



[www.thisischile.com](http://www.thisischile.com)